

May 18, 2022

VIA ELECTRONIC FILING

The Honorable Jocelyn G. Boyd
Chief Clerk/Administrator
Public Service Commission of South Carolina
101 Executive Center Drive
Columbia, South Carolina 29210

In Re: Annual Review of Base Rates for Fuel Costs of Duke Energy Progress,
LLC (For Potential Increase or Decrease in Fuel Adjustment)
Docket No. 2022-1-E

Dear Ms. Boyd:

Please find enclosed for filing on behalf of the South Carolina Coastal Conservation League and the Southern Alliance for Clean Energy, the Public Version of the Direct Testimony of Gregory M. Lander in Docket No. 2022-1-E, along with non-confidential Exhibits GLM-1, GLM-2, and GLM-3. The Confidential Version of this testimony has been filed with the Commission under seal along with a Motion for Confidential Treatment.

Please contact me if you have any questions concerning this filing.

Sincerely,

s/Kate Mixson

Southern Environmental Law Center
525 East Bay Street, Suite 200
Charleston, South Carolina 29403

Telephone: (843) 720-5270

Facsimile: (843) 414-7039

kmixson@selcsc.org

*Counsel for South Carolina Coastal
Conservation League and Southern Alliance
for Clean Energy*

PUBLIC VERSION

**BEFORE THE
PUBLIC SERVICE COMMISSION OF
SOUTH CAROLINA**

)	
Annual Review of Base Rates for)	
Fuel Costs of Duke Energy Progress,)	DOCKET NO. 2022-1-E
LLC (For Potential Increase or)	
Decrease in Fuel Adjustment))	
)	

**DIRECT TESTIMONY AND EXHIBITS OF
GREGORY M. LANDER**

**ON BEHALF OF THE
SOUTH CAROLINA COASTAL CONSERVATION LEAGUE AND
SOUTHERN ALLIANCE FOR CLEAN ENERGY**

May 18, 2022

PUBLIC VERSION

I. INTRODUCTION AND QUALIFICATIONS

Q. PLEASE STATE YOUR NAME, POSITION, AND BUSINESS ADDRESS.

A. My name is Gregory M. Lander. I am President of Skipping Stone, LLC (“Skipping Stone”). As President, I lead Skipping Stone’s Energy Logistics and Energy Contracting practice line. My business address is 83 Pine Street, Suite 101, Peabody, MA 01960.

Q. ON WHOSE BEHALF ARE YOU TESTIFYING?

A. I am testifying on behalf of the South Carolina Coastal Conservation League (“CCL”) and Southern Alliance for Clean Energy (“SACE”) (together, “CCL/SACE”).

Q. WHAT IS YOUR EDUCATIONAL AND PROFESSIONAL BACKGROUND?

A. I graduated from Hampshire College in Amherst, Massachusetts in 1977 with a Bachelor of Arts degree. In 1981, I began my career in the energy business at Citizens Energy Corporation in Boston, Massachusetts (“Citizens Energy”). I became involved in Citizens Energy’s natural gas business in 1983. Between 1983 and 1989, I served as Manager, Vice President, President, and Chairman of Citizens Gas Supply Corporation, a subsidiary of Citizens Energy. I started and ran an energy consulting firm, Landmark Associates, from 1989 to 1993, during which time I consulted on numerous pipeline open access matters, a number of Federal Energy Regulatory Commission (“FERC”) Order No. 636 rate cases, FERC Section 4 pipeline general rate cases, pipeline certificate

*Direct Testimony and Exhibits of Gregory M. Lander on Behalf of CCL/SACE
Docket No. 2022-1-E
May 18, 2022*

PUBLIC VERSION

1 cases, fuel supply and gas transportation issues for independent power
2 generation projects, producers and industrial end-user matters, international
3 arbitration cases involving renegotiation of pipeline gas supply contracts, and
4 natural gas market information requirements cases (FERC Order Nos. 587 et
5 seq.). In 1993, I founded Trans Capacity LP, a software and natural gas
6 information services company. Since 1994, I have also been a Services
7 Segment board member of the Gas Industry Standards Board (“GISB”) and its
8 successor organization, the North American Energy Standards Board
9 (“NAESB”). Between 1994 and 2002, I served as a Chairman of the Business
10 Practices Subcommittee, along with serving on the Interpretations Committee,
11 the Triage Committee, and several GISB/NAESB Task Forces.

12 I am currently a NAESB Board Member and have served continuously
13 in that capacity since 1997. Skipping Stone acquired Trans Capacity in 1999,
14 and since that time, I have led Skipping Stone’s Energy Logistics and Energy
15 Contracting practices, where I have specialized in interstate pipeline capacity
16 issues, information, research, pricing, acquisition due diligence, and planning.

17 From 1984 to the present, I have maintained a deep familiarity with a
18 wide range of pipeline transportation and contracting issues, beginning with
19 access to pipeline capacity to make competitive sales, resolution of the pipeline
20 take-or-pay contracting regime, pipeline affiliate marketer concerns,
21 restructuring of the pipelines from merchants to transporters and thereafter, and
22 determining what constituted a pipeline capacity “right” for the purposes of

PUBLIC VERSION

1 formulating the then newly commenced capacity release and capacity rights
2 trading business process(es). I continue to be involved in nearly all facets of
3 the capacity information and trading business as part of my duties at Skipping
4 Stone. In addition, I have been the lead principal on over fifty pipeline and
5 storage mergers and acquisitions transactions, as well as all pipeline and storage
6 facility expansion projects for which Skipping Stone has been retained by
7 potential purchasers and project sponsors to provide economic due diligence
8 consulting and market analysis.

9 **Q. HAVE YOU FILED TESTIMONY IN REGULATORY PROCEEDINGS**
10 **BEFORE?**

11 A. Yes. I have pre-filed testimony with the South Carolina Public Service
12 Commission (“Commission”) in several annual fuel proceedings, including in
13 Docket Nos. 2019-2-E, 2019-2-E, 2020-1-E, 2020-2-E, and 2020-3-E. I also
14 submitted testimony in 2018 regarding South Carolina Electric and Gas
15 Company’s Application for Approval of Merger with Dominion Resources in
16 Docket Nos. 2017-370-E, 2017-305-E, and 2017-207-E. In addition, I have
17 filed testimony and/or reports in several proceedings before FERC and other
18 state public utility commissions, including in North Carolina, Maine,
19 Massachusetts, New York, New Jersey, Missouri, California, the District of
20 Columbia, Virginia, and South Carolina. Please refer to Exhibit GML-1 for my
21 current curriculum vitae and Exhibit GML-2 for a full list of cases in which I
22 have filed direct and surrebuttal testimony.

*Direct Testimony and Exhibits of Gregory M. Lander on Behalf of CCL/SACE
Docket No. 2022-1-E
May 18, 2022*

PUBLIC VERSION

II. TESTIMONY OVERVIEW

Q. WHAT ISSUES DO YOU ADDRESS IN YOUR TESTIMONY?

A. I will address the degree to which Duke Energy Progress' reliance on fossil-fueled generation, specifically gas-fired generation, exposes ratepayers to significant fuel price risk, and I will provide recommendations to address and potentially mitigate ratepayers' exposure to this cost risk. First, I will briefly summarize the fossil fuel and fuel related costs Duke Energy Progress ("DEP" or "the Company") seeks to recover in this proceeding, with a focus on gas¹ costs.

As is evident from DEP's requested fuel charge adjustment, recent high and increasingly volatile gas prices are heavily impacting DEP ratepayers' electricity costs. I will then discuss some of the strategies utilities adopt to mitigate their customers' exposure to fossil fuel price volatility. I will also highlight some of the measures DEP employed to mitigate its customers' exposure and identify the limits of such strategies, even if they are helpful in the short-term. I will then highlight how fuel-free renewable energy can more effectively help DEP mitigate its customers' exposure to fossil fuel price volatility. Lastly, I will propose certain planning and forecasting recommendations that will help DEP anticipate and respond to future gas price volatility.

¹ As used in this testimony, the term "gas" refers to methane gas produced from wells and transported by pipeline(s) to consumption sites.

PUBLIC VERSION

1 **III. RELIANCE ON FOSSIL FUELS EXPOSES RATEPAYERS TO RISK**2 **Q. PLEASE BRIEFLY DESCRIBE THE COSTS THAT DEP SEEKS TO**
3 **RECOVER IN THIS PROCEEDING.**

4 A. The Company is seeking to collect unrecovered fuel and fuel related costs that
5 were incurred from March 1, 2021, to February 28, 2022 (“the Review Period”),
6 as well as estimated costs for the July 1, 2022 through June 30, 2023 billing
7 period (“the Billing Period”). With respect to the Review Period, the Company
8 seeks \$40.7 million in under-recovery.² One significant factor driving that
9 under-recovery was the increase in gas prices last year when compared to the
10 Company’s approved 2021 price projections. From my review and analysis of
11 the Company’s discovery responses, the Company’s total gas costs in the
12 Review Period were \$ [REDACTED]³ or about \$ [REDACTED] million per month on
13 average.

14 The total fossil fuel costs used to calculate the Company’s proposed fuel
15 factor are \$1.420 billion.⁴ The Company’s system fuel expense for fuel factor
16 is \$1.421 billion, with fossil fuels accounting for 70.92% of the system
17 expense.⁵

² Direct Testimony of Dana Harrington at 9:7-8.

³ These total gas costs were listed in the Company’s confidential response to CCL/SACE data request 1-3. These purchases may also include purchases made by Company and re-sold (i.e., not burned). My analysis of CCL/SACE data request 1-33 shows total purchases of [REDACTED] million dth for the Review Period versus a Company reported “Burn” of 170.3 million dth. However, for the purposes of this testimony, inclusion of such purchase volumes and associated prices does not change any observations or conclusions herein.

⁴ Direct Testimony of Dana Harrington, Ex. 2 at 2.

⁵ *Id.*

PUBLIC VERSION

1 The Company reports a gas burn of 170.3 million dth for the Review
2 Period. With respect to the Billing Period, the Company projects that its gas
3 burn will be 158.3 million MMBtu,⁶ which is a projected decrease of 7% over
4 the Company's Review Period burn.

5 **Q. PLEASE SUMMARIZE THE IMPACT TO DEP CUSTOMERS' BILLS**
6 **IF THE COMMISSION APPROVES DEP'S FUEL CHARGE**
7 **ADJUSTMENT APPLICATION.**

8 A. DEP's proposed fuel charge adjustment would result in a \$10.15 increase to the
9 monthly bill of a residential customer that uses 1,000 kilowatt hours of
10 electricity each month.⁷ This is a significant increase at a time when DEP's
11 customers are already saddled with higher grocery bills, gasoline prices, and
12 consumer good costs due to inflation.

13 **Q. WHAT FINANCIAL RISKS DO FOSSIL FUELS POSE TO UTILITY**
14 **RATEPAYERS?**

15 A. The primary financial risk fossil fuels pose to utility ratepayers is significant
16 price volatility, especially for gas. This volatility is driven by domestic as well
17 as international supply and demand considerations, as I discuss below. Because
18 approved fuel costs are typically passed through to ratepayers and recovered
19 through fuel clause adjustments or "riders," like the one at issue in this
20 proceeding, ratepayers, rather than the utilities, are most exposed to the risk of
21 gas price increases. This is particularly true when utilities are financially

⁶ Direct Testimony of Brett Phipps at 9:10-11.

⁷ Direct Testimony of Dana Harrington at 22

PUBLIC VERSION

1 incentivized to invest in large capital projects, such as new gas plants, on which
2 they earn a profit.

3 **Q: WHY DO YOU ONLY FOCUS ON THE FORECASTED IMPACT OF**
4 **GAS PRICE SPIKE(S)?**

5 A: From my review of the Company's discovery responses, DEP had [REDACTED]
6 separate "Deal No." transactions recorded over the course of the Review Period
7 and paid [REDACTED] different prices under those "deals."⁸ Prices change every day and
8 month in the gas industry, which is reflected in the relevant daily and monthly
9 markets. Moreover, as mentioned, ratepayers can be negatively impacted when
10 these prices dramatically increase.

11 **Q. PLEASE DISCUSS THE FACTORS THAT, IN YOUR VIEW, ARE**
12 **CONTRIBUTING TO THE SIGNIFICANT, RECENT GAS PRICE**
13 **INCREASES.**

14 A. Fossil fuel prices, especially gas prices, are inherently volatile, and are subject
15 to domestic—and increasingly, international—supply and demand factors. As
16 Company witness Phipps notes in his direct testimony, "growth in export
17 demand, stable production, lower than average storage inventory balances, and
18 seasonal weather demand" have contributed to recent gas price volatility.⁹

19 Domestically, gas demand is the key driver. Demand for gas for power
20 generation is relatively inelastic because there are few commercially viable
21 substitutes other than aggressive adoption of renewable energy and energy
22 storage. Indeed, even diesel oil is no longer a commercially viable substitute

⁸ This data was pull from the Company's confidential response to CCL/SACE data request 1-3.

⁹ Direct Testimony of Brett Phipps at 7:21–8:1.

PUBLIC VERSION

1 given recent price levels and volatility. There has also been slow adoption of
 2 economically viable substitutes for other gas end uses such as heating. Seasonal
 3 demand for gas is thus heavily weather dependent, both for heating and power
 4 generation. In addition, the gas industry is capital-intensive, and it is difficult
 5 for gas suppliers to rapidly ramp up or scale down production in response to
 6 market signals.

7 International demand has also impacted gas prices. In 2021, the U.S.
 8 economy, along with many other countries', began to recover from the
 9 economic downturn that dominated much of the beginning of the COVID-19
 10 pandemic.¹⁰ Resulting pent up commercial and industrial demand exerted
 11 significant upward pressure on gas prices. The U.S. is also projected to become
 12 the world's largest exporter of liquefied natural gas ("LNG").¹¹ As domestic
 13 LNG suppliers struggle to construct additional LNG plants and establish
 14 additional LNG export terminal capacity, "competition for limited . . . [existing
 15 LNG] exports increases,"¹² which increases gas prices.

16 In turn, financial markets, which operate in both domestic and
 17 international markets, struggle to respond to these domestic and international
 18 developments, further exacerbating price volatility. Whenever a new demand,
 19 supply or dominant political factor is introduced, the response of financial

¹⁰ Scott Divasino, *U.S. natgas volatility jumps to a record as prices soar worldwide*, REUTERS (Oct. 7, 2021), <https://www.reuters.com/business/energy/us-natgas-volatility-jumps-record-prices-soar-worldwide-2021-10-06/>.

¹¹ Scott Divasino, *U.S. to be world's biggest LNG exporter in 2022*, REUTERS (Dec. 21, 2021), <https://www.reuters.com/business/energy/us-be-worlds-biggest-lng-exporter-2022-2021-12-21/>.

¹² *Supra* note 3.

PUBLIC VERSION

1 markets is often choppy and disparate, as no single “consensus view” can
 2 develop when both current and future influences and their magnitude are largely
 3 uncertain.

4 Primarily, among these factors it was release of demand and increased
 5 LNG exports during the Review Period that resulted in a “wholesale spot price
 6 for natural gas at the Henry Hub in Louisiana [that] averaged \$3.89 per million
 7 British thermal units (MMBtu) in 2021,” which is almost double the 2020
 8 average.¹³

9 **Q. HOW LONG CAN RATEPAYERS EXPECT THESE PRICE**
 10 **INCREASES TO PERSIST?**

11 A. For many reasons, ratepayers can expect these price increases to persist for the
 12 foreseeable future. However, for the sake of brevity, I will highlight just three
 13 reasons. First, Europe seeks to sharply reduce its Russian gas imports, which
 14 will likely mean increased U.S. LNG exports and the construction of additional
 15 U.S. export facilities to ensure the increased flow of U.S. LNG exports. Second,
 16 Marcellus/Utica producers in Southwestern Pennsylvania have been reluctant
 17 to increase production beyond the amount necessary to keep their pipeline
 18 capacity contracts full; this is because increasing production beyond that level
 19 would exceed their takeaway capacity and would, as a result, depress the prices
 20 they receive for the quantity of gas that exceeds their contracted takeaway

¹³ U.S. Energy Information Admin., *U.S. natural gas prices spiked in February 2021, then generally increased through October* (Jan. 6, 2022), <https://www.eia.gov/todayinenergy/detail.php?id=50778#:~:text=The%20wholesale%20spot%20price%20of%20or,according%20to%20data%20from%20Refinitiv>.

PUBLIC VERSION

1 capacity. Third, gas producers are using their profits from their gas sales to
2 reduce their debts, pay shareholders dividends, or buy back stock.

3 **IV. RISK MITIGATION STRATEGIES**

4 **Q. HOW CAN UTILITIES MITIGATE THEIR CUSTOMERS'**
5 **EXPOSURE TO FOSSIL FUEL PRICE VOLATILITY?**

6 A. Generally, utilities use hedging to help reduce volatility and to stabilize prices
7 for a portion of their generation fuel supply. There are at least three ways in
8 which a utility can hedge its fuel costs against price volatility. First, a utility
9 could buy a financial instrument, such as a futures contract on a regulated
10 exchange. While these products do not provide the utility or the utility's
11 customers with actual electricity, they do offer, for a limited portion of a
12 utility's purchases, a means of either fixing a utility's purchased energy prices
13 or offsetting the utility's energy costs with revenue from the financial
14 product(s).

15 Second, a utility could purchase the option to buy a quantity of fuel at a
16 specified price over a designated time period. These transactions can be
17 structured upfront as "costless" or "cost free" products if the utility adopts a
18 collar strategy. Under this scenario, the utility would purchase a "call" option
19 from a counterparty, which would then give the utility the right to purchase a
20 specific quantity of gas at a specific price. The utility would then
21 simultaneously sell a "put" option to that counterparty (a "call" for the
22 counterparty), which would give the counterparty the right to induce the
23 Company to sell that same quantity of gas at a specific price. This collar

PUBLIC VERSION

1 strategy is effectively “free” and “costless” when each party agrees to set the
2 floor and ceiling price in return for the same, offsetting payment. Accordingly,
3 this strategy minimizes the utility’s exposure to gas price increases. Should gas
4 prices drop below the floor price of the collar, the utility will be required to buy
5 gas at that floor price or pay the counterparty an amount reflecting the
6 difference between the floor price and the market price times the specified
7 quantity. But again, this would involve only a limited portion of the utility’s
8 fuel purchases, leaving ratepayers exposed even under the most fortuitous of
9 transactions.

10 Third, as discussed later in my testimony, a utility could employ
11 “physical hedging” to protect ratepayers against the risk of fuel price volatility
12 by procuring or self-building energy that has no fuel costs, such as wind or
13 solar.

14 **Q. WHAT ARE THE LIMITATIONS OF FINANCIAL HEDGING?**

15 A. A utility cannot economically hedge its future fuel costs below forecasted prices
16 (i.e., the prices the New York Mercantile Exchange (“NYMEX”) and other
17 exchanges present for the future period). Another limitation is that a utility
18 must avoid “over-hedging.” Said another way, a utility must ensure that it does
19 not hedge a volume that exceeds its projected burn for the same time period the
20 hedge would cover. The potential for over-hedging limits a utility’s ability to
21 rely on hedging to mitigate gas price volatility. At bottom, financial hedging

PUBLIC VERSION

1 can only reliably *reduce* volatility. It neither eliminates volatility nor permits a
2 utility to secure future gas prices below forecasted, future prices.

3 **Q. WHAT DO YOU CONCLUDE REGARDING THE IMPACT OF THE**
4 **COMPANY'S HEDGING ACTIVITIES ON ITS INCURRED FUEL**
5 **COSTS?**

6 A. Based upon my review of the Company's discovery responses, I conclude that
7 those volumes the Company chose to hedge appear to have delivered savings
8 to the Company's customers. However, I also conclude that even if the
9 Company had hedged a greater portion of its purchases, it would not have fully
10 insulated ratepayers from higher prices or volatility for the unhedged gas
11 purchases. Importantly, these savings that were realized were only achieved
12 because prices increased above projections, and they were largely the result of
13 sustained commodity price increases in the Review Period when compared to
14 the prices the sellers of those hedge products forecasted. This means that future
15 savings might not be achieved and even losses would be realized if gas prices
16 were stable at any level or decreased.

17 To further illustrate this point, when future gas prices are forecasted to
18 be high and continue to be high relative to 2020 prices, which is currently the
19 case, one cannot buy a hedge product below what the NYMEX indicates the
20 price will be in the future. For instance, in mid-May 2020, the July 2022 price
21 on the NYMEX was \$2.365. In mid-May 2021, the July 2022 price on the
22 NYMEX was \$2.649. In mid-September 2021, the July 2022 price on the
23 NYMEX increased to \$3.797, and in mid-April 2022, the July 2022 price on

Direct Testimony and Exhibits of Gregory M. Lander on Behalf of CCL/SACE
Docket No. 2022-1-E
May 18, 2022

PUBLIC VERSION

1 the NYMEX had almost doubled to \$6.839. As of Monday, May 16, 2022, the
2 July 2022 price is \$8.0530.

3 All this underscores the limits of financial hedging, which, it bears
4 repeating, can only stabilize future prices or reduce—but not eliminate—price
5 volatility. Furthermore, as I have explained, a utility cannot economically
6 hedge future prices at prices below market forecasts.

7 **Q: WHAT OTHER ASPECTS OF THE COMPANY'S HEDGING**
8 **TRANSACTIONS MERIT FURTHER DISCUSSION?**
9

10 A: In my review of the Company's execution dates of its financial hedge
11 transactions, I found that on average, those cost-less collars that saved greater
12 than \$100,000 each were entered into more than 600 days prior to the effective
13 month—so generally, transactions that the Company entered into in 2019.

14 **Q: WHAT IS THE SIGNIFICANCE OF THIS OBSERVATION?**

15 A: In 2019 and up through May—and even to some extent September—of 2021,
16 gas pricing in the U.S. and international gas markets was rather low, due in
17 large part to depressed demand associated with the COVID-19 pandemic. The
18 timing of those 2019, 2020 and 2021 hedge transaction executions and the value
19 ratepayers received from them reflect the state of the gas market at the time of
20 the executions. Put simply, the significance of these dates is that the 2020
21 hedges for 2021, along with the “costless collar” transactions for 2021,
22 benefitted ratepayers precisely *because* gas prices increased. Hence, for the
23 portion of the gas supply that the Company hedged, ratepayers benefitted but,
24 for the roughly ■% of supply that was purchased at the market price at the time

Direct Testimony and Exhibits of Gregory M. Lander on Behalf of CCL/SACE
Docket No. 2022-1-E
May 18, 2022

PUBLIC VERSION

(i.e., without offsetting hedges), ratepayers will now have to pay higher energy prices for electricity to recoup not only under-recoveries but also higher forecasted prices in the future. In short, fortuitous hedging helps, but it cannot entirely eliminate ratepayer exposure to rising and/or volatile fossil fuel prices, especially gas prices. As I discuss below however, a utility can potentially secure future energy prices through a physical hedging approach that both eliminates volatility and delivers lower prices than the NYMEX's current gas prices.

Q. YOU PREVIOUSLY DISCUSSED THE USE OF PHYSICAL HEDGING PRODUCTS TO MINIMIZE CUSTOMERS' EXPOSURE TO FOSSIL FUEL PRICE VOLATILITY. PLEASE ELABORATE.

A. Wind energy and solar energy have no fuel price—the wind and sunshine are free. Once wind turbine and solar panel investments have been made, the only variable costs are operations and maintenance costs, which can be fixed by contract. Conversely, investments in new gas-fired generation only fix capital costs and possibly maintenance. They do not fix energy costs and instead subject ratepayers to potential pass-throughs of fuel costs that are subject to market vagaries.

With respect to renewable generation, which has zero fuel costs, the U.S. Energy Information Administration (“EIA”) released a 2022 report that estimates that the Levelized Cost of Energy (“LCOE”) for utility scale wind, including tax credits, is \$26.15 per MWh.¹⁴ For utility scale solar, the estimated

¹⁴ U.S. Energy Information Admin., *Levelized Costs of New Generation Resources*, Annual Energy Outlook 2022 at 17 (2022), https://www.eia.gov/outlooks/aeo/pdf/electricity_generation.pdf.

PUBLIC VERSION

1 LCOE, including tax credits, is \$26.69 per MWh. Without tax credits, the
 2 LCOE for wind is \$34.92 per MWh and \$33.07 for solar. These estimates do
 3 not take into account financing costs, or utility returns in the event a regulated
 4 utility is making these investments. Nevertheless, these LCOE for wind and
 5 solar compare quite favorably to the average cost per MWh for gas-generated
 6 energy, which over the January 2023 to January 2033 period has an estimated
 7 average cost to the Company of \$36.70/MWh.¹⁵ Moreover, the LCOE for wind
 8 and solar are not subject to the same price volatility. These data points are
 9 presented in Figure GML-1, below.

¹⁵ I calculated this figure by taking the NYMEX closing prices on May 13, 2022 for the period of January 2023 through January 2033 and averaging them. I then used the price difference between the average price per dth of the Company's delivered gas and the gas Company purchased "into the pipe" or \$[REDACTED] per dth and added this difference (as an adder) to the NYMEX average price for only the estimated delivered gas portion of the Company's purchases (i.e., [REDACTED]%). Then, for this [REDACTED]% of the Company's purchased gas on a delivered basis, I multiplied the NYMEX price combined with the adder by 7.2 (an estimated annual average heat rate for the Company's baseload gas fired generation facilities) and multiplied that number by [REDACTED]%. Then for the [REDACTED]% of Company's purchased gas "into the pipe", I multiplied the NYMEX price (without the adder) by 7.2 and multiplied that number by [REDACTED]%. I then added those two amounts to get an estimated 100% of purchased gas to generate a MWh cost of \$36.70/MWh on average from January 2023 through January of 2033.

PUBLIC VERSION

**Figure GML-1 – Comparison of Gas, Utility Scale Wind,
and Utility Scale Solar Costs¹⁶**

	Average Cost	LCOE – Without Credits	LCOE – With Tax Credits
Utility Scale Wind	N/A	\$34.92/MWh	\$26.15/MWh
Utility Scale Solar	N/A	\$33.07/MWh	\$26.69/MWh
Methane Gas	\$36.70/MWh	N/A	N/A

Q. HAS THE COMMISSION RECOGNIZED THE VALUE OF USING RENEWABLES AS PHYSICAL HEDGING PRODUCTS?

A. Yes. In Order No. 2015-194, the Commission included a definition of the “fuel hedge” value in the Net Energy Metering Methodology which states that the “Component includes the increases/decreases ... cost or benefit associated with serving a portion of its load with a resource that has less volatility due to fuel costs than certain fossil fuels.”¹⁷ In my opinion, this language recognizes that resources with no fuel costs can provide a hedge benefit against fossil fuels.

In fact, DEP calculates a value for the fuel hedge benefits of renewables in its avoided cost proceedings in North Carolina.¹⁸ The North Carolina Utilities Commission has also recognized that renewable energy resources provide fuel hedging value:

¹⁶ These figures are drawn from the EIA’s 2022 LCOE of new generation resources, [see https://www.eia.gov/outlooks/aeo/pdf/electricity_generation.pdf](https://www.eia.gov/outlooks/aeo/pdf/electricity_generation.pdf), and my calculations, *see supra* note 8.

¹⁷ Order No. 2021-194, Exhibit 1 at 2.

¹⁸ DEP Response to CCL/SACE Data Request 1-17, attached as Exhibit GML-3.

PUBLIC VERSION

Renewable generation provides fuel price hedging benefits because a utility's purchase of energy from a [Qualifying Facility] reduces the amount of fuel the utility otherwise would need to purchase. In doing so, the Commission acknowledged that purchasing solar power can be seen as the equivalent of buying natural gas forwards. . . . the Commission finds that the evidence in this proceeding demonstrates again that there are fuel price hedging benefits associated with renewable generation. Purchases from QFs are substitutes for the purchase of fuels and reduce the amount of fuel that must be purchased and, therefore, the costs that the utilities would incur toward fuel procurement. . . . The Commission agrees with Cube Yadkin that the value of the hedge is to insulate ratepayers from fuel volatility, and that the hedge value is appropriate for inclusion in avoided cost rates.¹⁹

Although the North Carolina Commission reached these findings in the context of determining utility avoided costs, the same logic applies here to the value that physical hedges, either from the procurement or construction of renewable energy resources, provide by supplying fuel-free power to DEP ratepayers.

Q. COULD DEP HEDGE A PORTION OF ITS ENERGY NEEDS BY PROCURING OR SELF-BUILDING WIND AND SOLAR GENERATION IN LIEU OF GAS GENERATION?

A. Yes. Wind and solar resources can not only fix the costs for a large portion of the Company's energy requirements, but also immunize the Company and its customers from gas price increases and spikes, which, as summarized above, can be impacted by a variety of factors. To serve as effective fuel price hedges, of course, the wind and solar energy must either be purchased on a fixed price

¹⁹ *Order Establishing Standard Rates and Contract Terms for Qualifying Facilities*, N.C. Utils. Comm'n Docket No. E-100, Sub 158, (April 15, 2020).

PUBLIC VERSION

1 basis or generated by utility-owned facilities. Under either circumstance, the
2 “fuel” costs are fixed at zero.

3 In short, in addition to providing capacity, energy, and other services to
4 the electric grid, renewables provide hedging value, and the Commission should
5 encourage the Company to obtain as much of that value as possible as part of
6 the Company’s comprehensive hedging strategy.

7 Annual fuel cost recovery proceedings, which evaluate pass-throughs of
8 past costs and forecasts of future costs to customers, serve as a natural way to
9 evaluate the prudence of additional investment in renewables with hedging
10 value and assess the limits of the Company’s current hedging strategies.

11 **Q. YOU MENTIONED EARLIER THAT THERE WAS SOMETHING**
12 **“MISSING FROM THE COMPANY’S FUEL COST PLANNING AND**
13 **FORECASTING PRACTICES.” PLEASE ELABORATE.**

14
15 **A:** An important element that is missing from the Company’s fuel cost planning
16 and forecasting practices is an additional forecast that measures and projects the
17 impact on consumer bills of future fuel price spikes(s) if such spike(s) were to
18 occur in the billing period used to establish the fuel factor.

19 As background, the Company’s fuel factor is based upon the net effect
20 of two elements. One is the amount of over or under recovery during the
21 Review Period. At a high level, the second element is the forecasted set of
22 prices and purchases (i.e., forecasted total cost of fuel) for the billing period.
23 The sum of these two numbers, again at a high level, is then divided by the

PUBLIC VERSION

1 number of forecasted sales in the billing period to calculate a fuel factor that is
2 applied to each sale(s) unit.

3 The purpose of my recommended forecast would be to provide the
4 Commission with a preview of the potential impact of such projected fuel price
5 spike(s) on the second element. This forecast would help inform the Company's
6 strategy to reduce or mitigate its customers' exposures to future, projected price
7 spikes.

8 **Q. WHAT ARE YOUR SPECIFIC RECOMMENDATIONS TO IMPROVE**
9 **DEP'S FUEL COST PLANNING AND FORECASTING PRACTICES?**

10 A. First, I recommend that Commission require the Company to file in annual fuel
11 proceedings an additional forecast that illustrates the impact of potential gas
12 fuel price spikes on the Company's forecasted fuel costs. Specifically, in order
13 to forecast the impact of periodic gas fuel price spikes on the Company's fuel
14 projections, the Company should prepare a gas price forecast that incorporates
15 the frequency, duration, and magnitude of prior upward fuel price departures of
16 15% or greater from the average price and use historical data to inform its
17 projections of the frequency, duration, and magnitude of future price spikes.
18 For instance, the Company could use trailing ten-year price spikes as the source
19 data. This additional forecast will allow the Company to evaluate the potential
20 impacts of these price spikes on customers if they were to recur.

21 I further recommend that the Commission require the Company to
22 provide, with each annual fuel filing, the Review Period's month by month
23 forecasts (i.e., made prior to the Review Period); the month by month forecasts

*Direct Testimony and Exhibits of Gregory M. Lander on Behalf of CCL/SACE
Docket No. 2022-1-E
May 18, 2022*

PUBLIC VERSION

1 should include both the average price forecast (i.e. the primary projection used
2 to forecast costs over the billing period) and additional forecast that illustrates
3 the impact of potential price spike(s). This would enable comparisons (i.e.,
4 variances) to be made between actual prices of the Review Period as reported
5 in that proceeding and the two forecasts and would help the Company and the
6 Commission determine whether these variances were because the average
7 prices varied or because prices were volatile. Tracking this data would in turn
8 help the Company and Commission evaluate the Company's volatility
9 mitigation strategies. Comparing actual prices to the primary projections used
10 to estimate fuel costs over the billing period would also shed light on the
11 accuracy or inaccuracy of the Company's primary forecast.

12 **V. CONCLUSIONS AND RECOMMENDATIONS**

13 **Q. PLEASE SUMMARIZE YOUR FINDINGS AND**
14 **RECOMMENDATIONS WITH RESPECT TO DEP'S REQUESTED**
15 **FOSSIL FUEL AND FUEL-RELATED COSTS.**

16
17 **A.** The Company's under-recovery of its fuel and fuel-related costs can be
18 attributed in part to its gas price projections being lower than the actual market
19 prices during the Review Period. These under-projections, among other things,
20 will have significant bill impacts for DEP ratepayers, and are partially
21 responsible for the estimated \$10.15 increase to DEP monthly residential bills
22 for residential customers using 1,000 kWh per month, assuming the
23 Commission approves the Company's fuel charge adjustment application.

*Direct Testimony and Exhibits of Gregory M. Lander on Behalf of CCL/SACE
Docket No. 2022-1-E
May 18, 2022*

PUBLIC VERSION

1 While all fossil fuels are inherently volatile, gas is particularly so due to
2 domestic and international demand and supply considerations. Given this,
3 financial hedging strategies can only mitigate customer exposure to this
4 volatility in the short term, but cannot reliably reduce fuel prices over the long-
5 term (i.e., over the period covered by investments in fuel-free generation).

6 To further mitigate customer exposure to fossil fuel price volatility, I
7 would recommend that DEP forecast the impact of periodic deviations of at
8 least 15% or greater from average gas prices on customer bills. Specifically, I
9 would propose that the Company use trailing ten-years data of gas price spike(s)
10 to inform its projections on the frequency, duration, and magnitude of future
11 price spike(s). In future fuel charge adjustment proceedings, the Company
12 should provide month by month fuel price forecasts that include the average gas
13 price forecast and a “15%” or greater price spike forecast. This strategy would
14 help the Company plan its response to future gas price volatility and help the
15 Commission evaluate the Company’s volatility mitigation strategies.

16 Lastly, the Company should use wind and solar energy to the fullest
17 extent possible to hedge against fossil fuel price volatility. Depending on how
18 these assets are structured, wind and solar energy facilities can supply a large
19 portion of the Company’s generation needs at a fixed cost, with little to no
20 exposure to fossil fuel price volatility.

21 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

22 A. Yes.
23

CERTIFICATE OF SERVICE

I hereby certify that the parties listed below have been served via first class U.S. Mail or electronic mail with a copy of the *Direct Testimony of Gregory M. Lander* of the South Carolina Coastal Conservation League and Southern Alliance for Clean Energy.

Benjamin P. Mustain, Counsel Office of Regulatory Staff Post Office Box 11263 Columbia, South Carolina 29211 bmustain@ors.sc.gov	Carri Grube Lybarker, Counsel S.C. Department of Consumer Affairs Post Office Box 5757 Columbia, South Carolina 29250 clybarker@scconsumer.gov
Donna L. Rhaney, Counsel Office of Regulatory Staff 1401 Main Street, Suite 900 Columbia, South Carolina 29201 drhaney@ors.sc.gov	Robert R. Smith, II, Counsel Moore & Van Allen, PLLC 100 North Tryon Street, Suite 4700 Charlotte, North Carolina 28202 robsmith@mvalaw.com
Michael L. Lavanga, Counsel Stone Mattheis Xenopoulos & Brew, PC 1025 Thomas Jefferson Street, NW Eighth Floor, West Tower Washington, DC 20007 mkl@smxblaw.com	Vordman C. Traywick, III, Counsel Robinson Gray Stepp & Laffitte, LLC 1310 Gadsden Street Columbia, SC 29201 ltraywick@robinsongray.com
Roger P. Hall, Counsel S.C. Department of Consumer Affairs Post Office Box 5757 Columbia, South Carolina 29250 rhall@scconsumer.gov	Samuel J. Wellborn, Counsel Duke Energy Corporation 1201 Main Street, Suite 11180 Columbia, South Carolina 29201 Sam.wellborn@duke-energy.com
Katie M. Brown, Counsel Duke Energy Progress, LLC 40 West Broad Street, DSC 556 Greenville, SC 29601 Katie.brown2@duke-energy.com	C. Jo Anne Wessinger Hill, General Counsel Public Service Commission of South Carolina 101 Executive Center Drive, Suite 100 Columbia, SC 29210 joAnne.Hill@psc.sc.gov
Public Service Commission of South Carolina Legal Filings Public Service Commission of South Carolina 101 Executive Center Drive, Suite 100 Columbia, SC 29210	

legalfilings@psc.sc.gov	
--	--

This 18th day of May, 2022

s/Kate Mixson